
Position : Country Manager / Division

Location : North Africa

Responsibilities:

- Responsible for division's P&L.
- Responsible for contributing to development of the strategic plan and for execution of the strategic plan.
- Develop the annual operating budget.
- Develop the annual capital spending and AFE budget.
- Oversees the day to day business operations.
- Maintains company assets and records in accordance with company policies.
- Leads HSE commitment for the division.
- Ensures strict adherence to FCPA, the Code of Conduct and company policies.
- Develops and maintains Joint Venturer Partner relationships critical to the success of the business. Represents Company interest.
- Develops and maintains local/regional relationships (customer, vendors, and government) critical to the success of the operations.
- Leads and manages area marketing, customer interaction, and business development in coordination with corporate Business Development. Interacts with key customers as necessary to ensure business is maintained and/or developed.
- Reviews contracts to ensure company's interests are maintained.
- Ensures appropriate inventories are maintained. Responsible for inventory turnover and maintenance.
- Oversees major equipment moves.
- Leads employee development, training efforts, and succession planning.
- Monitors and manages preventative maintenance and approved capital spending.
- Ensures proper coordination takes place between division, region and corporate staff functions.

Experience & Qualifications:

Must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

- A Bachelors degree in engineering or business is preferred.
- A minimum of 18 years of progressive experience in drilling rig operations or a related discipline, with at least 10 years in a supervisory capacity.
- Commercial experience is required

- Must have at least five (5) years of profit/loss responsibility at some level.
- Must have the ability to lead a large organisation, as well as work individually to solve problems.
- Must possess excellent leadership skills.
- Must have a solid understanding of drilling rigs with their associated equipment and inventory requirements.
- Must have worked, and preferably lived, in an international location for at least five (5) years.
- Must be willing to travel extensively.
- Must be able to interact effectively with diverse cultures and multiple functional disciplines.
- Must be able to communicate effectively at all levels of the organization as well as with partners and customers.
- Must be an excellent manager committed to developing the workforce and operating safely at all times.
- Must be able to understand the dynamics of the market place and define and implement business plans which meet financial objectives.
- Must have strong computer skills.

For more information on this role please contact recruitment@Octagon.nl