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| Job Title | : | IT Inside Sales Representative -Italian/Spanish/English |
| Region | : | Amsterdam Area, The Netherlands |
| Languages Required | : | Fluent Italian, Spanish & English –Other Languages a Plus |

Are you a fluent Spanish, Italian and English commercial talent?

Are you interested in technology, have experience in sales and you looking for you next challenge in an international working environment?

Company Profile:

Our client is an international IT solution and service provider, with clients around the globe.

The Opportunity:

An interesting opportunity for a young multilingual sales professional. Get the chance to grow the sales establish strong relationships and close deals.

A detailed job description and role responsibilities are available upon request.

Main Responsibilities:

- Build relationships with prospect account, find new opportunities and generate follow up sales, developing a strong pipeline.
- Manage quotas for accounts and increase profitability by proactive calling prospects.
- Challenge and exceed monthly quotas
- Create and maintain accurate forecasting

Qualifications:

Candidates must have:

- A bachelor's degree and a **minimum of 1+ years successful inside sales experience** .
- Excellent verbal/written communication skills and fluency in **Spanish & Italian & English language**. Other languages a plus.
- Proven record in inside telephone sales.
- Team player with ability to learn and sell new technologies

Salary and Benefits:

This position provides very competitive compensation package based on experience and track record.

**For more information and to express interest please submit your CV to
nicolas.lymbouris@octagon.nl**