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**Position** : Account Representative – (Ger/Pol)

**Location** : Amsterdam Area

**Languages** : Fluent **German, Polish** and **English**

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## **Responsibilities:**

- Advise/recommend/ (cross/up) sell products and services to products to mainly Polish And German customers within the targeted industries.
- Solve customer problems in a group, with sales staff, production and engineering.
- Resolving customer questions/problems and follow-ups to ensure that concerns were resolved to the client's satisfaction.
- Process customer inquiries, quotes and orders and administer correctly in order entry program.
- Assist in customer account maintenance.
- Coordination and communication with field sales; including extensive telephone contact and internally by utilizing company specific communication programs.

## **Experience &Qualifications:**

- Fluent Polish also written and spoken.
- Fluent German also written and spoken.
- Fluent / Very good English spoken
- Previous commercial business to business sales experience
- 2- 3 years of work experience in a similar function.
- Strong mathematical and technical understanding.
- Excellent verbal & written communication skills, along with a pleasant & professional phone manner.
- Must be detail oriented and creative mind able to solve problem quickly
- Must be able to handle multiple tasks using strong organizational skills.
- Able to work well either alone or part of a team.
- Working knowledge of Windows

For more information on this role please contact [recruitment@octgaon.nl](mailto:recruitment@octgaon.nl)